

PRAGATI LIFE INSURANCE LIMITED

Balance Sheet (Un-Audited)

As at 30 June 2018

| CAPITAL AND LIABILITIES | 30 Jun'18 Taka | 31 Dec'17 Taka | Growth Rate (%) | PROPERTY AND ASSETS | 30 Jun'18 Taka | 31 Dec'17 Taka | Growth Rate (%) |
|--|---------------------------|---------------------------|----------------------------|--|-----------------------------|-----------------------------|----------------------------|
| SHAREHOLDER'S CAPITAL | | | | Loans | | | |
| Authorised Capital | | | | On Insurers' Policies within their surrender value | 28,501,752 | 26,028,790 | 9.50 |
| 25,000,000 Ordinary Shares of Tk.10 each | <u>250,000,000</u> | <u>250,000,000</u> | <u>-</u> | Investment | | | |
| Issued, Subscribed and Paid-up Capital | | | | Statutory Deposit with Bangladesh Bank(BGTB) | 19,000,000 | 19,000,000 | - |
| 12,135,614 Ordinary Shares of Tk.10 each fully paid up in cash | 121,356,140 | 121,356,140 | - | Investment in Bond | 339,825,141 | 382,069,857 | (11.06) |
| | | | | HFAML Unit Fund | 9,842,040 | - | - |
| | | | | VIPB Accelerated Income Unit Fund | 9,686,650 | 9,973,550 | (2.88) |
| | | | | UFS-Pragati Life Unit Fund | 9,380,000 | 10,000,000 | (6.20) |
| | | | | Bangladesh Govt. Treasury Bond | 1,819,700,000 | 1,819,700,000 | - |
| | | | | Investment in Share | 485,909,472 | 517,848,042 | (6.17) |
| | | | | | 2,693,343,303 | 2,758,591,449 | (2.37) |
| | | | | Outstanding Premium | 78,605,594 | 85,356,407 | (7.91) |
| | | | | Interest, Dividend and Rent Accrued but not due | 152,922,530 | 130,198,704 | 17.45 |
| | | | | Advances & Deposits | 276,567,975 | 335,166,976 | (17.48) |
| | | | | Sundry Debtors | 70,051,659 | 81,461,174 | (14.01) |
| Life Insurance Fund | 5,437,828,466 | 5,216,451,077 | 4.24 | Cash and Bank Balances | | | |
| | | | | Fixed Deposit with Banks & Financial institutes | 1,813,274,604 | 1,664,736,678 | 8.92 |
| Liabilities and Provisions | | | | Cash and CD & STD Bank Balances | 421,133,430 | 241,612,769 | 74.30 |
| Estimated liabilities in respect of outstanding claims,whether due or intimated | 5,865,631 | 7,757,665 | (24.39) | | 2,234,408,034 | 1,906,349,447 | 17.21 |
| Amount due to Other Persons or Bodies carrying on insurance business | 81,992,935 | 67,817,935 | 20.90 | Stamps, Printing & Stationery in Hand | 9,922,812 | 8,846,799 | 12.16 |
| Sundry Creditors | 245,389,903 | 231,569,950 | 5.97 | Fixed Assets (At Cost Less Depreciation) | 78,547,641 | 83,187,038 | (5.58) |
| Premium Deposits | 6,335,498 | 15,327,354 | (58.67) | Intangible Assets (At Cost less Amortization) | 1,436,529 | 1,752,906 | (18.05) |
| | 339,583,967 | 322,472,904 | 5.31 | | | | |
| Fair Value Change A/C | (274,460,744) | (243,340,431) | 12.79 | | | | |
| | | | | | <u>5,624,307,829</u> | <u>5,416,939,690</u> | <u>3.83</u> |

Sd/-
Company Secretary

Sd/-
Chief Financial Officer

Sd/-
Chief Executive Officer

Sd/-
Director

Sd/-
Director

Sd/-
Chairman

PRAGATI LIFE INSURANCE LIMITED

Revenue Account (Un-Audited)

For the Half year ended 30 June 2018

| EXPENDITURE | For the 6 months ended | | Growth Rate (%) | For the 3 months ended | | Growth Rate (%) |
|---|------------------------|----------------------|-----------------|------------------------|----------------------|-----------------|
| | Jan to Jun-18 | Jan to Jun-17 | | April to Jun-18 | April to Jun-17 | |
| | Taka | Taka | | Taka | Taka | |
| Claims & Surrenders (Less Re-Insurance) | | | | | | |
| By Death | 115,589,788 | 103,285,868 | 11.91 | 50,911,906 | 46,787,328 | 8.82 |
| By Maturity | 260,887,625 | 228,562,625 | 14.14 | 100,577,119 | 76,030,885 | 32.28 |
| By Pension | 599,048 | 6,193,020 | (90.33) | 81,996 | 6,061,920 | (98.65) |
| By Surrender | 11,585,774 | 4,600,835 | 151.82 | 6,011,208 | 1,357,622 | 342.77 |
| By Survival Benefit | 94,854,254 | 110,936,629 | (14.50) | 29,998,672 | 36,399,899 | (17.59) |
| By Hospitalization | 216,059,731 | 204,725,744 | 5.54 | 107,039,148 | 78,333,186 | 36.65 |
| | 699,576,220 | 658,304,721 | 6.27 | 294,620,049 | 244,970,840 | 20.27 |
| Profit Commission | 21,578,880 | 17,358,197 | 24.32 | 12,612,308 | 2,324,588 | 442.56 |
| Total Claims & Surrenders | 721,155,100 | 675,662,918 | 6.73 | 307,232,357 | 247,295,428 | 24.24 |
| Expenses of Management | | | | | | |
| Commission & Allowances | 190,463,269 | 153,935,516 | 23.73 | 69,552,481 | 46,903,363 | 48.29 |
| Salaries etc.(other than to agents and those contained in the allowances and commissions) | 97,934,363 | 98,984,699 | (1.06) | 50,018,330 | 54,486,059 | (8.20) |
| Travelling and conveyance | 7,092,071 | 6,476,963 | 9.50 | 3,875,021 | 4,110,837 | (5.74) |
| Insurance Policy Stamp | 4,057,038 | 3,618,439 | 12.12 | 1,752,076 | 1,446,131 | 21.16 |
| Advertisement and Publicity | 4,495,859 | 2,800,027 | 60.56 | 928,302 | 629,297 | 47.51 |
| Printing and Stationery | 3,902,187 | 2,418,554 | 61.34 | 3,085,899 | 920,428 | 235.27 |
| Office Rent | 31,172,672 | 28,347,309 | 9.97 | 14,806,598 | 12,828,895 | 15.42 |
| Car Fuel,Maintenance & Repairs | 8,523,555 | 10,719,322 | (20.48) | 4,301,961 | 5,460,691 | (21.22) |
| Bank Charges | 2,234,727 | 2,939,230 | (23.97) | 1,119,009 | 1,226,523 | (8.77) |
| Repair & Maintenance | 11,805,289 | 9,556,035 | 23.54 | 3,487,031 | 4,815,547 | (27.59) |
| Electricity & Utility Expenses | 2,738,700 | 1,998,935 | 37.01 | 1,952,848 | 1,169,188 | 67.03 |
| Entertainment | 1,634,901 | 1,523,593 | 7.31 | 914,694 | 888,930 | 2.90 |
| Depreciation & Amortization | 11,681,461 | 9,746,736 | 19.85 | 5,537,157 | 3,232,566 | 71.29 |
| Other Expenses | 28,089,988 | 25,194,842 | 11.49 | 17,885,813 | 15,917,312 | 12.37 |
| | 215,362,811 | 204,324,684 | 5.40 | 109,664,739 | 107,132,404 | 2.36 |
| Total Management Expenses | 405,826,080 | 358,260,200 | 13.28 | 179,217,220 | 154,035,767 | 16.35 |
| Total Expenses | 1,126,981,180 | 1,033,923,118 | 9.00 | 486,449,577 | 401,331,195 | 21.21 |
| Balance of the fund at the end of the period as shown in the Balance Sheet | 5,437,828,466 | 4,964,461,917 | 9.54 | 5,437,828,466 | 4,964,461,917 | 9.54 |
| | 6,564,809,646 | 5,998,385,035 | 9.44 | 5,924,278,043 | 5,365,793,112 | 10.41 |

| INCOME | For the 6 months ended | | Growth Rate (%) | For the 3 months ended | | Growth Rate (%) |
|---|------------------------|----------------------|-----------------|------------------------|----------------------|-----------------|
| | Jan to Jun-18 | Jan to Jun-17 | | April to Jun-18 | April to Jun-17 | |
| | Taka | Taka | | Taka | Taka | |
| Balance of Life Fund at the Beginning of the Year/Period | 5,216,451,077 | 4,761,126,292 | 9.56 | 5,329,550,127 | 4,869,710,588 | 9.44 |
| First Year Premium - IPL | 188,248,819 | 154,002,570 | 22.24 | 93,391,213 | 78,976,682 | 18.25 |
| First Year Premium - PB | 23,105,137 | 17,125,229 | 34.92 | 13,268,835 | 7,366,377 | 80.13 |
| First Year Premium -Takaful | 26,002,185 | 23,624,010 | 10.07 | 12,836,438 | 12,820,693 | 0.12 |
| First Year Premium -PIBD | 8,034,796 | 5,114,917 | 57.09 | 4,126,153 | 2,510,936 | 64.33 |
| First Year Premium -IDPS | 7,397,286 | 6,392,772 | 15.71 | 2,881,175 | 3,250,043 | (11.35) |
| | 252,788,223 | 206,259,498 | 22.56 | 126,503,814 | 104,924,731 | 20.57 |
| Renewal Premium - IPL | 268,980,654 | 220,225,792 | 22.14 | 114,530,110 | 87,970,456 | 30.19 |
| Renewal Premium - PB | 60,008,191 | 66,589,451 | (9.88) | 26,276,489 | 28,953,957 | (9.25) |
| Renewal Premium - Takaful | 61,263,053 | 54,170,718 | 13.09 | 28,664,860 | 21,452,220 | 33.62 |
| Renewal Premium - PIBD | 22,614,059 | 23,899,902 | (5.38) | 9,867,346 | 10,093,094 | (2.24) |
| Renewal Premium -IDPS | 22,872,745 | 24,790,517 | (7.74) | 11,399,474 | 11,337,544 | 0.55 |
| | 435,738,702 | 389,676,380 | 11.82 | 190,738,279 | 159,807,271 | 19.36 |
| Group Insurance Premium | 471,998,680 | 465,994,298 | 1.29 | 181,328,357 | 143,197,797 | 26.63 |
| Gross Premium | 1,160,525,605 | 1,061,930,176 | 9.28 | 498,570,450 | 407,929,799 | 22.22 |
| Less: Reinsurance Premium | 14,175,000 | 12,500,000 | 13.40 | 7,875,000 | 4,970,255 | 58.44 |
| Net Premium | 1,146,350,605 | 1,049,430,176 | 9.24 | 490,695,450 | 402,959,544 | 21.77 |
| Interest, Dividends and Rents | 197,602,341 | 184,265,558 | 7.24 | 102,147,546 | 90,850,495 | 12.43 |
| Other Income | 4,405,623 | 3,563,009 | 23.65 | 1,884,920 | 2,272,485 | (17.05) |
| | 6,564,809,646 | 5,998,385,035 | 9.44 | 5,924,278,043 | 5,365,793,112 | 10.41 |

Notes:

- Accounting policies: The interim accounts have been prepared using the same accounting policies as those adopted in the accounts for the financial year ended 31 december 2017 and there have been no changes in those policies since then.
- Previously reported interim period's figures have been restated to confirm to current period's presentation.
- Recognition and measurement: a) Measurements for interim reporting period are on a year-to-date basis: b) Principles involved for recognizing liabilities, income and expenses for interim periods are the same as for annual financial statements.
- IPL,PB,PIBD,IDPS represents Individual Product Line, Pragati Bima, Pragati Islami Bima Division, Islami Deposit Pension Scheme respectively.

Sd/-
Company Secretary

Sd/-
Chief Financial Officer

Sd/-
Chief Executive Officer

Sd/-
Director

Sd/-
Director

Sd/-
Chairman

PRAGATI LIFE INSURANCE LIMITED
Statement of Cash Flow (Un-Audited)
For the Half year ended 30 June 2018

| | <u>Jan-June'18</u> Taka | <u>Jan-June'17</u> Taka |
|---|----------------------------|----------------------------|
| A. <u>Cash flows from operating activities:</u> | | |
| Collection from premium | 1,167,276,418 | 1,065,612,467 |
| Other Income received | 731,043 | 468,200 |
| Payment for claims | (723,047,134) | (675,730,852) |
| Payment for management expenses, re-insurance and others | (310,481,409) | (362,979,106) |
| Source Tax (Income Tax) deducted | (7,234,335) | (7,981,312) |
| Net cash flows from operating activities | 127,244,583 | 19,389,397 |
| B. <u>Cash flows from investing activities:</u> | | |
| Acquisition of fixed assets | (6,779,906) | (11,827,230) |
| Disposal of fixed assets | 1,184,770 | 900,087 |
| Loan against policies paid (Net of Realization) | (2,472,962) | (4,718,023) |
| Investments made | 34,127,833 | (91,412,570) |
| Interest, Dividends and Rents received | 174,878,515 | 164,497,891 |
| Net cash flows from investing activities | 200,938,250 | 57,440,155 |
| C. <u>Cash flows from financial activities :</u> | | |
| Dividend Paid | (124,246) | (5,528) |
| Net cash flows from financial activities | (124,246) | (5,528) |
| D. Net increase in cash and cash equivalents (A+B+C) | 328,058,587 | 76,824,024 |
| E. Cash and cash equivalents at the beginning of the year | 1,906,349,447 | 1,558,134,089 |
| F. Cash and cash equivalents and the end of the period (D+E) | 2,234,408,034 | 1,634,958,113 |

Sd/-
Company
Secretary

Sd/-
Chief Financial
Officer

Sd/-
Chief Executive
Officer

Sd/-
Director

Sd/-
Director

Sd/-
Chairman

PRAGATI LIFE INSURANCE LIMITED
Statement of Changes in Shareholder's Equity
For the Half year ended 30 June 2018

| Particulars | Share Capital | Share Premium | General Reserve | Reserve for Exceptional Losses | Retained Earnings | Total |
|----------------------------------|----------------------|----------------------|------------------------|---------------------------------------|--------------------------|--------------------|
| Equity as on 01 January 2018 | 121,356,140 | - | - | - | - | 121,356,140 |
| Addition during the period | - | - | - | - | - | - |
| Equity as on 30 June 2018 | 121,356,140 | - | - | - | - | 121,356,140 |
| Equity as on 30 June 2017 | 103,723,200 | - | - | - | - | 103,723,200 |

**Sd/-
Company
Secretary**

**Sd/-
Chief Financial
Officer**

**Sd/-
Chief Executive
Officer**

**Sd/-
Director**

**Sd/-
Director**

**Sd/-
Chairman**