

PRAGATI LIFE INSURANCE LIMITED

Balance Sheet (Un-Audited)

As at 30 September 2012

CAPITAL AND LIABILITIES	30 Sep'12 Taka	31 Dec'11 Taka	Growth Rate (%)
SHAREHOLDER'S CAPITAL			
Authorised Capital			
25,000,000 Ordinary Shares of Tk.10 each	<u>250,000,000</u>	<u>250,000,000</u>	-
Issued, Subscribed and Paid-up Capital			
9,408,000 Ordinary Shares of Tk.10 each fully paid up in cash	94,080,000	84,000,000	12.00
Life Insurance Fund	2,820,583,571	2,593,792,187	8.74
Liabilities and Provisions			
Estimated liabilities in respect of outstanding claims, whether due or intimated	118,142,529	144,644,146	(18.32)
Amount due to Other Persons or Bodies carrying on insurance business	37,808,838	37,861,979	(0.14)
Sundry Creditors	69,324,816	222,987,028	(68.91)
Premium Deposits	-	25,210,094	(100.00)
Fair Value Change Account	(292,067,262)	(265,872,730)	9.85
	<u>(66,791,079)</u>	<u>164,830,517</u>	<u>(140.52)</u>
	<u>2,847,872,492</u>	<u>2,842,622,704</u>	<u>0.18</u>

PROPERTY AND ASSETS	30 Sep'12 Taka	31 Dec'11 Taka	Growth Rate (%)
Loans			
On Insurers' Policies within their surrender value	6,409,052	4,976,432	28.79
Investment			
Statutory Deposit with Bangladesh Bank(BGTB)	4,000,000	4,000,000	-
Investment in Bond	32,000,000	36,000,000	(11.11)
Bangladesh Govt. Treasury Bond	803,600,000	708,600,000	13.41
Investment in Share	387,275,905	407,240,096	(4.90)
	<u>1,226,875,905</u>	<u>1,155,840,096</u>	<u>6.15</u>
Agents' Balance	153,992	153,992	-
Outstanding Premium	38,799,868	155,553,585	(75.06)
Interest, Dividend and Rent Accrued but not due	85,163,176	57,199,113	48.89
Advances, Deposits & Sundry Debtors	105,235,991	99,280,342	6.00
Cash, Bank and Other Balances			
On Fixed Deposit with Banks	950,886,973	705,849,246	34.72
On STD Accounts with Banks	139,644,254	130,593,746	6.93
On Current Accounts with Banks	81,203,471	67,962,434	19.48
Cash in Hand	4,130,509	1,824,750	126.36
Collection in Hand	48,636,559	289,601,282	(83.21)
	<u>1,224,501,766</u>	<u>1,195,831,458</u>	<u>2.40</u>
Stamps, Printing & Stationery in Hand	8,981,268	8,233,557	9.08
Fixed Assets (At Cost Less Depreciation)	151,751,474	165,554,129	(8.34)
	<u>2,847,872,492</u>	<u>2,842,622,704</u>	<u>0.18</u>

Majedur Rashid Chowdhury
Sr. Asstt. General Manager (F & A)

Chandra Shekhar Das, ACA
Asstt. Managing Director (F&A)

Md. Abul Basher Akhond
Managing Director

PRAGATI LIFE INSURANCE LIMITED

Cash Flow Statement

For the Third Quarter ended 30 September 2012

	Jan to Sep-12	Jan to Sep-11
	Taka	Taka
A. <u>Cash flows from operating activities:</u>		
Collection from Premium	1,345,341,730	1,256,609,236
Other Income Received	721,118	1,566,143
Payment for Claims	(462,517,152)	(260,480,421)
Payment for Management Expenses, Re-insurance and others	(881,606,307)	(772,316,173)
Source Tax (Income Tax) deducted	(6,639,188)	(8,404,509)
Net cash flows from operating activities	(4,699,799)	216,974,276
B. <u>Cash flows from investing activities:</u>		
Acquisition of Fixed Assets	189,474	(11,828,854)
Loan against Policies paid (Net of Realization)	(1,432,620)	(1,504,861)
Investments made	(71,035,809)	(146,515,219)
Interest, Dividends and Rents Received	131,864,344	66,653,599
Fair Value Change Account	(26,194,532)	-
Net cash flows from investing activities	33,390,857	(93,195,335)
C. <u>Cash flows from financial activities :</u>		
Refund of excess subscription against IPO	(5,000)	-
Dividend Paid	(56,121)	(224,946)
Fraction Share Sold	40,371	-
Net cash flows from financing activities	(20,750)	(224,946)
D. Net increase in cash and cash Equivalents (A+B+C)	28,670,308	123,553,995
E. Cash and cash Equivalents at the beginning of the year	1,195,831,458	854,632,629
F. Cash and cash Equivalents and the end of the period (D+E)	1,224,501,766	978,186,624

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PRAGATI LIFE INSURANCE LIMITED

Life Revenue Account (Un-Audited)

For the Third Quarter ended 30 September 2012

EXPENDITURE	For the 9 months ended		Growth Rate (%)	For the 3 months ended		Growth Rate (%)
	Jan to Sep-12	Jan to Sep-11		July to Sep-12	July to Sep-11	
	Taka	Taka		Taka	Taka	
Claims & Surrenders (Less Re-Insurance)						
By Death	96,133,279	50,319,832	91.04	24,827,133	14,714,612	68.72
By Maturity	60,342,289	43,179,701	39.75	17,382,165	14,258,821	21.90
By Surrender	962,470	2,278,006	(57.75)	576,547	1,516,347	(61.98)
By Survival Benefit	63,176,080	59,990,166	5.31	24,624,761	20,316,470	21.21
By Hospitalization	201,232,532	85,883,529	134.31	80,094,770	34,823,141	130.00
	421,846,650	241,651,234	74.57	147,505,376	85,629,391	72.26
Profit Commission	14,168,885	4,822,118	193.83	4,640,477	1,217,236	281.23
Total Claims & Surrenders	436,015,535	246,473,352	76.90	152,145,853	86,846,627	75.19
Expenses of Management						
(a) Commissions to Insurance Agents (Less that on Re-Insurance)	138,844,113	192,331,709	(27.81)	23,911,122	106,485,678	(77.55)
(b) Allowances and Commissions (other than commission included in sub-item (a) preceding)	239,612,801	167,418,049	43.12	7,974,670	57,703,570	(86.18)
	378,456,914	359,749,758	5.20	31,885,792	164,189,248	(80.58)
Salaries etc.(other than to agents and those contained in the allowances and commissions)	100,973,682	88,830,701	13.67	39,879,129	38,674,341	3.12
Travelling and conveyance	4,144,610	2,333,110	77.64	1,547,589	610,560	153.47
Insurance Policy Stamp	8,025,660	6,434,438	24.73	2,042,080	2,419,055	(15.58)
Advertisement and Publicity	6,945,767	8,324,791	(16.57)	1,380,075	4,240,503	(67.45)
Printing and Stationery	4,981,451	7,510,625	(33.67)	1,708,986	931,896	83.39
Office Rent	44,801,594	42,201,075	6.16	17,623,180	15,056,294	17.05
Car Fuel,Maintenance & Repairs	20,488,088	11,437,220	79.14	10,268,555	4,642,983	121.16
Bank Charges	67,643,023	12,290,230	450.38	26,066,867	2,225,545	1,071.26
Repair & Maintenance	4,108,712	6,909,718	(40.54)	1,487,307	1,292,288	15.09
Electricity & Utility Expenses	1,897,122	2,446,873	(22.47)	837,218	966,021	(13.33)
Entertainment	1,590,497	1,313,275	21.11	750,499	568,182	32.09
Meeting Seminar & Symposium	1,260,047	1,280,404	(1.59)	262,848	697,090	(62.29)
Depreciation	35,320,271	37,148,193	(4.92)	9,914,152	12,379,208	(19.91)
Other Expenses	13,613,181	12,149,728	12.05	5,694,455	955,136	496.19
	315,793,705	240,610,381	31.25	119,462,940	85,659,102	39.46
Total Management Expenses	694,250,619	600,360,139	15.64	151,348,732	249,848,350	(39.42)
Dividend	10,080,000	9,000,000	12.00	10,080,000	9,000,000	12.00
Total Expenses	1,140,346,154	855,833,491	33.24	313,574,585	345,694,977	(9.29)
Balance of the fund at the end of the period as shown in the Balance Sheet	2,820,583,571	2,418,149,931	16.64	2,820,583,571	2,418,149,931	16.64
	3,960,929,725	3,273,983,422	20.98	3,134,158,156	2,763,844,908	13.40

INCOME	For the 9 months ended		Growth Rate (%)	For the 3 months ended		Growth Rate (%)
	Jan to Sep-12	Jan to Sep-11		July to Sep-12	July to Sep-11	
	Taka	Taka		Taka	Taka	
Balance of Life Fund at the Beginning of the Year	2,593,792,187	2,119,107,850	22.40	2,655,636,222	2,208,283,021	20.26
Premium Less Re-Insurance						
First Year Premium - IPL	103,781,331	141,350,432	(26.58)	23,348,164	48,679,911	(52.04)
First Year Premium - PB	85,733,021	39,111,098	119.20	4,367,947	13,559,894	(67.79)
First Year Premium -PIBD	42,030,546	18,566,481	126.38	2,311,875	6,335,124	(63.51)
First Year Premium -Takaful	97,359,069	102,514,455	(5.03)	2,223,638	44,223,844	(94.97)
First Year Premium -IDPS	18,989,624	11,647,958	63.03	1,851,623	2,606,948	(28.97)
	347,893,591	313,190,424	11.08	34,103,247	115,405,721	(70.45)
Renewal Premium - IPL	151,872,073	144,601,343	5.03	109,172,238	112,477,370	(2.94)
Renewal Premium - PB	137,038,556	141,813,512	(3.37)	48,962,657	58,290,684	(16.00)
Renewal Premium - PIBD	41,864,774	40,622,073	3.06	14,583,684	17,313,512	(15.77)
Renewal Premium - Takaful	63,057,760	54,885,140	14.89	27,944,020	43,273,975	(35.43)
Renewal Premium -IDPS	32,947,000	40,027,233	(17.69)	11,548,805	14,032,665	(17.70)
	426,780,163	421,949,301	1.14	212,211,404	245,388,206	(13.52)
Group Insurance Premium - Life	318,387,904	175,636,039	81.28	113,607,375	72,826,888	56.00
Group Insurance Premium - Health	135,526,355	189,839,422	(28.61)	63,492,950	120,387,226	(47.26)
	453,914,259	365,475,461	24.20	177,100,325	193,214,114	(8.34)
Gross Premium	1,228,588,013	1,100,615,186	11.63	423,414,976	554,008,041	(23.57)
Less: Reinsurance Premium	22,000,000	40,560,202	(45.76)	2,623,024	35,479,232	(92.61)
Net Premium	1,206,588,013	1,060,054,984	13.82	420,791,952	518,528,809	(18.85)
Interest, Dividends and Rents	159,828,407	93,254,445	71.39	57,633,159	36,894,556	56.21
Other Income	721,118	1,566,143	(53.96)	96,823	138,522	(30.10)
	3,960,929,725	3,273,983,422	20.98	3,134,158,156	2,763,844,908	13.40

Notes:

- i) Accounting Policies: The interim accounts have been prepared using the same accounting policies as those adopted in the accounts for the financial year ended 31 December 2011 and there have been no changes in those policies since then.
- ii) Recognition and measurement: a) Measurements for interim reporting period are on a Year-To-Date basis: b) Principles involved for recognizing liabilities, income and expenses for interim periods are the same as for annual financial statements.
- iii) IPL,PB,PIBD,IDPS represents Individual Product Line, Pragati Bima, Pragati Islami Bima Division, Islami Deposit Pension Scheme respectively.
- iv) Based on the surplus in the interim actuarial valuation, the Board of Directors have recommended Stock dividend for the year 2011 @ 12% and already have been approved in 12th AGM which was held on 12th July 2012
- v) The published third quarterly financial statements are available in the website of the company. The address of the website is www.pragatilife.com

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Statement of Changes in Equity

For the Third Quarter ended 30 September 2012

Particulars	Share Capital	Share Premium	General Reserve	Reserve for Exceptional Losses	Retained Earnings	Total
Equity as on 01 January 2012	84,000,000	-	-	-	-	84,000,000
Addition during the period (Bonus Share)	10,080,000	-	-	-	-	10,080,000
Equity as on 30 September 2012	94,080,000	-	-	-	-	94,080,000
Equity as on 30 September 2011	84,000,000	-	-	-	-	84,000,000

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